

**BESPOKE
LOAD SOLUTIONS**

Delivering innovative load technology

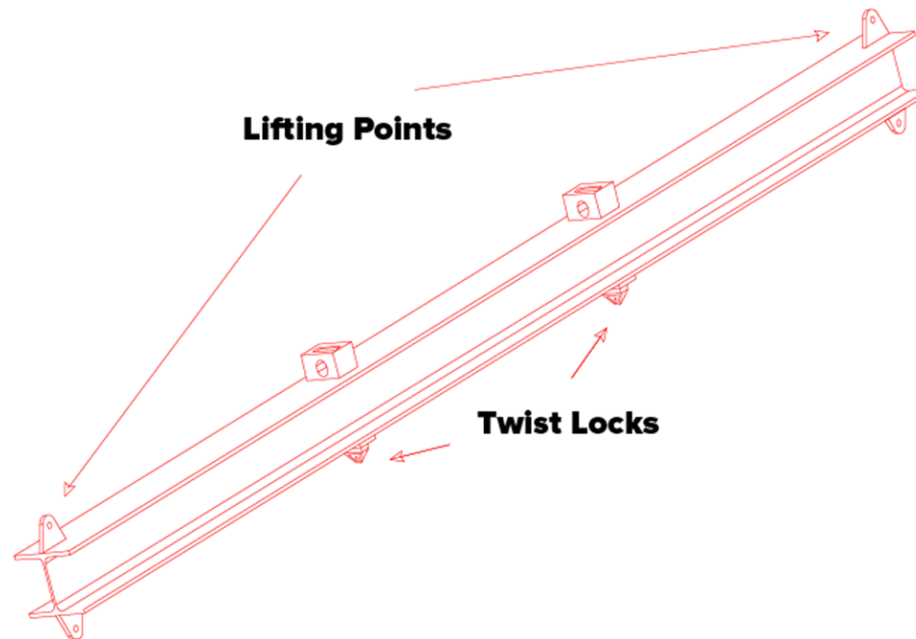


FLAT RAIL
THE OUT OF GAUGE SOLUTION

“How simple!”



Flat Rail – Offering a solution for your OOG Cargo



Simply attach to the 40' flat rack and you're ready to go

Flat Rail – Turning breakbulk cargo into OOG

Is your...

- Cargo over-length and over-width in 12-15M range ?
- Flat rack corner castings inaccessible for lifting?
- Only option to ship as breakbulk on container vessels?
- Restricted access to destinations served by transshipment services?
- Risk of cargo damage when shipping breakbulk?
- Lack of scheduled shipping service prohibit access to certain markets?

Flat Rail simplified



- A lifting beam attached to 40ft flat rack at each end
- Fitting via twistlocks secured to corner castings
- Very easy to install and remove
- Load tested and Veritas certified
- Eyes for connecting lifting wires to gantry spreader

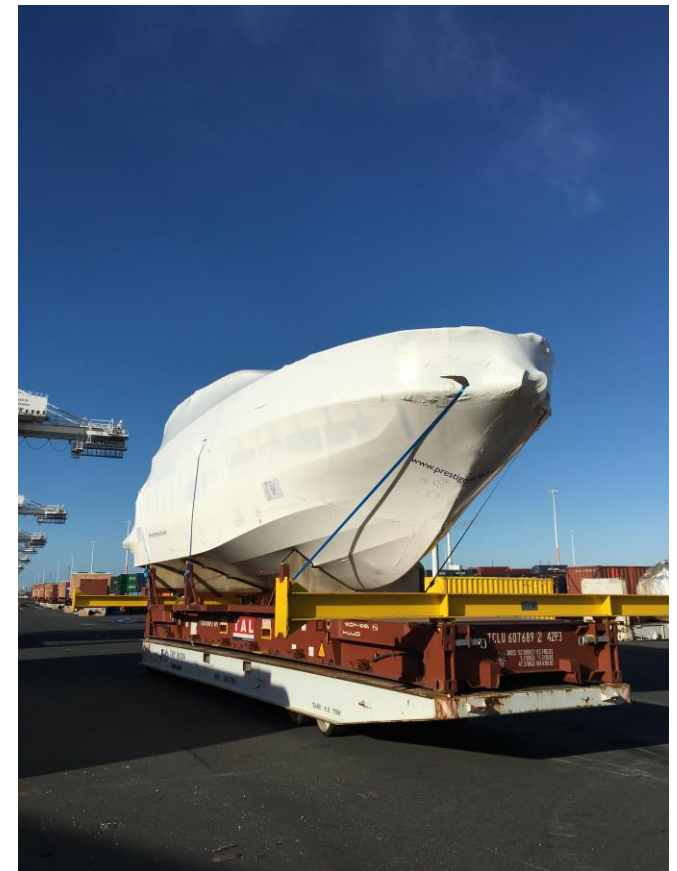


Technical Details

- Flat Rail FR1
 - 5.8M length/ 588kgs
 - Load tested and rated for 15 tons each giving 25,000 Kgs payload per 40ft F/R
- Flat Rail FR2
 - 7.2M length / 1100Kgs
 - Load tested and rated for 17 tons each giving 29,000 Kgs payload per 40ft F/R
- Flat Rail FR3 (Heavy Duty)
 - 5.8M length/1100 Kgs
 - Load tested and rated for 25 tons each giving 44,000 Kgs payload per 40ft F/R
- Flat Rail FR4 (Heavy Duty)
 - 7.2M length/1250 Kgs
 - Load tested and rated for 25 tons each giving 44,000 Kgs payload per 40ft F/R

Flat Rail – a simple yet effective solution

- Proven use in Europe/Asia/ME/USA / S.America trades during last 5 years.
- Potential freight savings against breakbulk
- Enabling access to new markets
- Improved operational efficiency
- Endorsed by leading container carriers
- Veritas certified
- Patented system



Carriers Accepting Flat Rail

- APL
- CMA CGM
- Hamburg Sud
- Hapag Lloyd
- Maersk
- MSC
- Nile Dutch
- Nirint
- ONE
- OOCL
- Zim Line

Benefits to the Container Carriers

- Increased cargo opportunities
- Improved load planning
- Faster operation
- Space optimization (deck stowage only limited by lashing bridge access)
- Liability reduced (SLAC)
- Simpler handling where relay ports involved

Ports Currently Accepting Flat Rail

Europe		Americas (cont.)	Africa	Indian Ocean	Asia (cont.)
Algeciras	Rotterdam	Port Everglades	Abidjan	Male	Singapore
Antwerp	Southampton	San Antonio	Alexandria	Port Victoria	Subic Bay
Bremerhaven	Trieste	San Juan	Beira	Renuion	Tanjung P'as
Brest	Americas	Santos	Cape Town	Zanzibar	Tokyo
Evyap (Istanbul)		Savannah	Freetown (SL)	Asia	Visakhapatnam
Felixstowe	Belize	Seattle	Lagos/TinCan		Vung Tau
Fos	Callao	Veracruz	Matadi	Busan	Xiamen
Fredericia	Cartagena	Willemstad	Mombasa	Chittagong	Yantian
Hamburg	Charleston		Pointe Noire	Chiwan	Yokohama
Gdynia	Fortaleza		Tema	Colombo	
Gdansk	Houston		Middle East	Haiphong	Oceania
Gebse	Kingston		Abu Dhabi	Hong Kong	Adelaide
Gemlik	Los Angeles		Hamad	Kaohsiung	Auckland
Genoa	Manaus		Khor Fakkan	Keelung	Noumea
Gioia Tauro	Manzanillo (PA/MX)		Jebel Ali	Kobe	Sydney
Klaipeda	Miami		Salalah	Laem Chabang	Tauranga
Le Havre	Montevideo		Shuwaikh	Nansha	
La Spezia	Montreal		Sohar	Nhava Sheva	
Leixoes	Newark			Port Kelang	
Livorno	New York			Qingdao	
London Gateway	Norfolk, VA			Shanghai	
Malta	Philadelphia			Shekou	
Marseille					

Flat Rail Patents

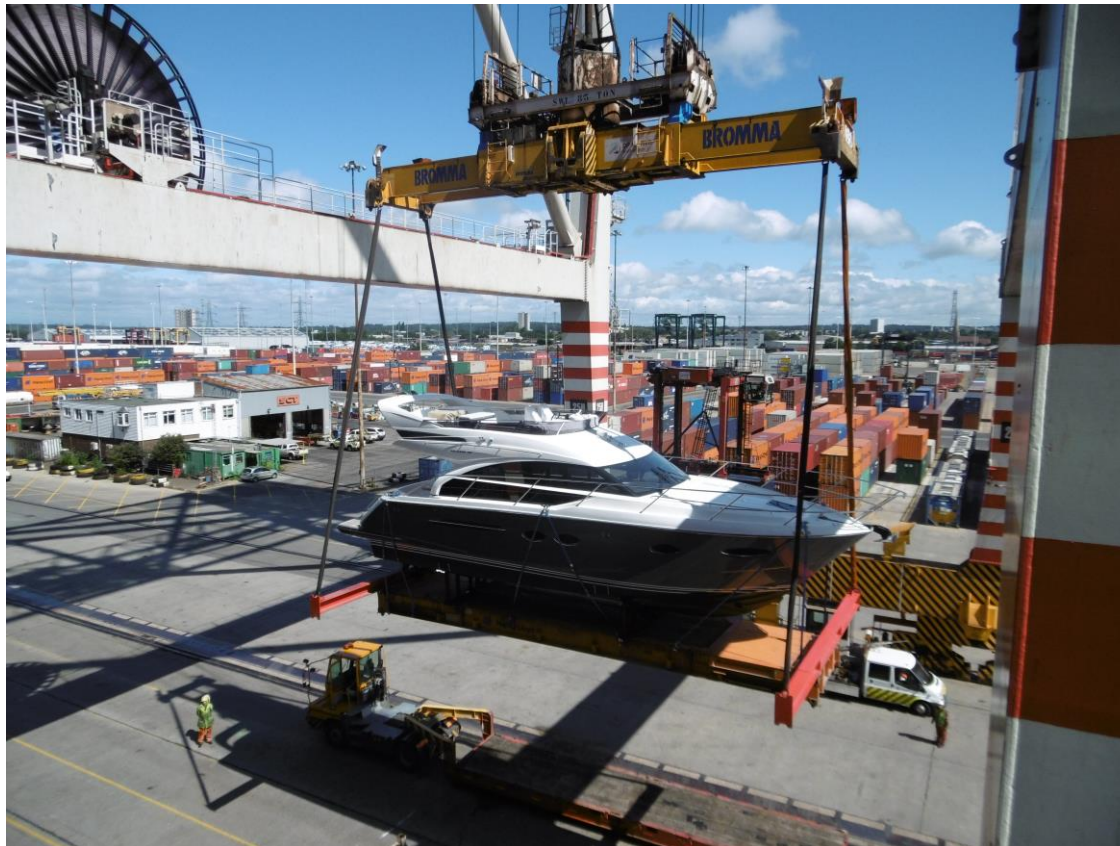
- Patents extend to all major countries
- Valid to 2030



Our Role

- Bespoke Load Solutions as lessor of equipment
- One way moves or periodic lease term available
- Multiple pick up locations
- Neutrality
- Load planning support where required

Examples of Flat Rail in Use



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About Bespoke Load Solutions

- Established in January 2017
- Wholly owned by Peters & May Group, specialists in global yacht transport.
- Patents, design process and equipment acquired from Marine Invest, France.
- Registered address: Unit 9 Goodwood Road, Eastleigh, SO50 4NT UK.

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